# Alpek, S. A. B. de C. V. and Subsidiaries (Subsidiary of Alfa, S. A. B. de C. V.)

#### **Consolidated Statements of Financial Position**

As of September 30, 2019 and December 31, 2018 In millions of Mexican pesos

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	As of September 30,	As of December
	2019	31, 2018
Assets	(Unaudited)	(Audited)
Current assets:	<b>.</b>	<b>A</b> 1100
Cash and cash equivalents	\$ 6,069 3	\$ 4,168
Restricted cash Trade and other accounts receivable, net	18,937	3 21,934
Inventories	17,945	24,511
Derivative financial instruments	151	30
Prepayments	609	469
Total current assets	43,714	51,115
Non-current assets:		
Property, plant and equipment, net	47,322	47,033
Goodwill and intangible assets, net	4,138	4,368
Right of use asset, net	3,525	-
Deferred income taxes	1,645	1,384
Prepayments	15 15,545	38 15,959
Other non-current assets	72,190	68,782
Total non-current assets		
Total assets	\$ 115,904	\$ 119,897
Liabilities and Stockholders' Equity		
Current liabilities:		
Debt	\$ 2,253	\$ 10,118
Lease liability	926	26.051
Trade and other accounts payable Income taxes payable	18,633 1,218	26,051 1,279
Derivative financial instruments	1,272	1,047
Provisions	34	81
Total current liabilities	24,336	38,576
Non-current liabilities:		
Debt	40,083	30,012
Lease liability	2,658	-
Derivative financial instruments	172	283
Provisions	1,116	1,107
Deferred income taxes	3,873	4,752
Income taxes payable	404 1,143	469 1,099
Employee benefits Other non-current liabilities	386	436
Total non-current liabilities	49,835	38,158
Total liabilities	74,171	76,734
Stockholders' equity Controlling interest:		
Capital stock	6,047	6,052
Share premium	9,077	9,106
Retained earnings	16,562	17,235
Other reserves	4,960	5,734
Total controlling interest	36,646	38,127
Non-controlling interest	5,087	5,036
Total stockholders' equity.	41,733	43,163
Total liabilities and stockholders' equity	\$ 115,904	\$ 119,897
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José de Jesús Valdez Simancas Chief Executive Officer José Carlos Pons de la Garza Chief Financial Officer

# Alpek, S. A. B. de C. V. and Subsidiaries (Subsidiary of Alfa, S. A. B. de C. V.)

#### **Consolidated Statements of Profit**

For the nine and three months ended September 30, 2019 and 2018 In millions of Mexican pesos, except for earnings per share amounts

#### **Unaudited**

	Nine months ended September 30, 2019	Nine months ended September 30, 2018	Three months ended September 30, 2019	Three months ended September 30, 2018
Revenues Cost of sales Gross profit Selling expenses Administrative expenses Other income (expenses), net Operating income Financial income Financial expenses Loss due to exchange fluctuation, net Financial result, net Equity in (loss) income of associates and joint ventures recognized using the equity method	\$ 92,552 (82,786) 9,766 (1,529) (2,097) 387 6,527 554 (2,094) (401) (1,941)	\$ 99,721 (85,273) 14,448 (1,600) (2,239) 426 11,035 284 (1,612) (521) (1,849)	\$ 29,560 (25,417) 4,143 (515) (684) (238) 2,706 194 (765) (586) (1,157)	(1,548)
Income before taxes Income taxes Net consolidated income Income attributable to: Controlling interest Non-controlling interest Earnings per basic and diluted share, in Mexican pesos Weighted average outstanding shares (millions of shares)	4,575 (1,260) \$ 3,315 \$ 2,557 758 \$ *3,315 \$ 1.21 2,118	9,179 (2,255) \$ 6,924  \$ 5,818 1,106 \$ 6,924 \$ 2.75 2,118	\$ 1,226 \$ 976 250 \$ 1,226 \$ 0.46	\$ 1,911 \$ 1,516 395 \$ 1,911 \$ 0.72

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## Alpek, S. A. B. de C. V. and Subsidiaries (Subsidiary of Alfa, S. A. B. de C. V.)

### **Consolidated Statements of Cash Flows**

For the nine months ended September 30, 2019 and 2018 In millions of Mexican pesos

	<b>Unaudited</b>		
	2019	2018	
Cash flows from operating activities Income before income taxes Depreciation and amortization Impairment of long-lived assets Allowance for doubtful accounts Financial result, net Statutory employee profit sharing, provisions and other items	\$ 4,575 2,976 29 22 1,617 110	\$ 9,179 2,203 14 67 1,527 31	
Subtotal  Movements in working capital  Decrease (increase) in trade receivables and other assets  Decrease (increase) in inventories  (Decrease) increase in trade and other accounts payable  Income taxes paid	9,329 3,703 6,230 (8,430) (2,205)	13,021 (7,744) (2,865) 5,604 (1,425)	
Net cash flows generated from operating activities	8,627	6,591	
Cash flows from investing activities Interest collected Cash flows in acquisition of property, plant and equipment Cash flows in acquisition of intangible assets Cash flows in business acquisition, net of cash acquired Investment in joint ventures and associates Loans collected from related parties Notes receivable Collection of notes	167 (2,143) (23) (661) (166) 188	265 (1,304) (19) (7,120) (1,210) 194 (1,124)	
Net cash flows used in investing activities	(2,619)	(10,301)	
Cash flows from financing activities Proceeds from debt Payments of debt Lease payments	21,346 (19,168) (700) (1,686)	6,220 (4,600) - (1,420)	
Interest paid Dividends paid by Alpek, S. A. B. de C. V. Dividends paid to non-controlling interest Reissuance of shares Repurchase of shares Loan payments to related parties Acquisition of non-controlling interest	(2,778) (697) 208 (242) (1) (194)	(521) 39 - (1)	
Net cash flows used in financing activities	(3,912)	(283)	
Net increase (decrease) in cash and cash equivalents Effect of changes in exchange rates Cash and cash equivalents at the beginning of the period	2,096 (195) 4,168	(3,993) (503) 8,795	
Cash and cash equivalents at the end of the period	\$ 6,069	\$ 4,299	

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