### Alpek, S. A. B. de C. V. and Subsidiaries

# **Consolidated Statements of Financial Position**

As of September 30, 2018 and December 31, 2017 In millions of Mexican pesos

in minions of Mexican pesos			
	As of September 30, 2018	As of December 31, 2017	
Assets	(Unaudited)	(Audited)	
Current assets:	ft 4 200	0.705	
Cash and cash equivalents Restricted cash	\$ 4,299 3	\$ 8,795 763	
Trade and other accounts receivable, net	21,728	15,817	
Inventories	19,602	16,364	
Derivative financial instruments	294	148	
Prepayments	783	305	
Total current assets	46,709	42,192	
Non-current assets:			
Property, plant and equipment, net	46,150	41,535	
Goodwill and intangible assets, net	3,922	4,065	
Deferred income taxes	2,466	2,424	
Prepayments	34	31	
Derivative financial instruments	55 8.456	3,531	
Other non-current assets	61,083	51,586	
Total non-current assets		***************************************	
Total assets	\$ 107,792	\$ 93,778	
Liabilities and Stockholders' Equity			
Current liabilities:	4	<b>5 7</b> 100	
Debt	\$ 5,263	\$ 7,408	
Trade and other accounts payable Income taxes payable	24,325 1,259	19,783 573	
Derivative financial instruments	307	230	
Provisions	49	25	
Total current liabilities	31,203	28,019	
Non-current liabilities:			
Debt	29,106	26,958	
Derivative financial instruments	265	473	
Provisions	6,466	155	
Deferred income taxes	4,382	4,403	
Income taxes payable Employee benefits	393 1,012	623 1,061	
Other non-current liabilities	362	422	
Total non-current liabilities	41,986	34,095	
Total liabilities	73,189	62,114	
Stockholders' equity	,		
Controlling interest:			
Capital stock	6,052	6,048	
Share premium	9,071	9,071	
Retained earnings	9,103	3,271	
Other reserves	5,288	8,526	
Total controlling interest	29,514	26,916	
Non-controlling interest	5,089	4,748	
Total stockholders' equity	34,603	31,664	
Total liabilities and stockholders' equity	\$ 107,792	\$ 93,778	
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José Carlos Pons de la Garza Chief Financial Officer Hernan Federico Lozano García Corral Attorney in fact

#### Alpek, S. A. B. de C. V. and Subsidiaries

# **Consolidated Statements of Profit (Loss)**

For the nine and three months ended September 30, 2018 and 2017 In millions of Mexican pesos, except for earnings per share amounts

#### Unaudited

	Nine months ended September 30, 2018	Nine months ended September 30,  2017	Three months ended September 30, 2018	Three months ended September 30, 2017
Revenues	\$ 99,721	\$ 73,988	\$ 36,833	\$ 23,374
Cost of sales	(85,273)	(66,657)	(31,365)	(21,133)
Gross profit	14,448	7,331	5,468	2,241
Selling expenses	(1,600)	(1,320)	(572)	(434)
Administrative expenses	(2,239)	(1,511)	(738)	(452)
Other income, net	426	324	249	30
Income before impairment of intangible assets and trade receivables	11,035	4,824 (9,762)	4,407	1,385 (9,762)
Impairment of intangible assets and trade receivables				
Operating income (loss)	11,035	(4,938)	4,407	(8,377)
Financial income	284	163	94	29
Financial expenses	(1,612)	(1,043)	(622)	(331)
(Loss) gain due to exchange fluctuation, net	(521)	459	(1,020)	(316)
Impairment of financial assets	-	(1,694)	_	(1,694)
Financial result, net	(1,849)	(2,115)	(1,548)	(2,312)
Equity in (loss) income of associates and joint ventures recognized using the equity method	(7)	(4)	2	1
Income (loss) before taxes	9,179	(7,057)	2,861	(10,688)
Income taxes	(2,255)	2,887	(950)	3,668
Net consolidated income (loss)	\$ 6,924	\$ (4,170)	\$ 1,911	\$ (7,020)
Income (loss) attributable to: Controlling interest Non-controlling interest	\$ 5,818 1,106	\$ (4,910) 740	\$ 1,516 395	\$ (7,130) 110
	\$ 6,924	\$ (4,170)	\$ 1,911	\$ (7,020)
Earnings (losses) per basic and diluted share, in Mexican pesos	\$ 2.75	\$ (2.32)	\$ 0.72	\$ (3.37)
Weighted average outstanding shares (millions of shares)	2,118	2,117	2,118	2,117

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## Alpek, S. A. B. de C. V. and Subsidiaries

## **Consolidated Statements of Cash Flows**

For the nine months ended September 30, 2018 and 2017 In millions of Mexican pesos

	<b>Unaudited</b>	
	2018	2017
Cash flows from operating activities		
Income (loss) before income taxes	\$ 9,179	\$ (7,057)
Depreciation and amortization Impairment of long-lived assets	2,203 14	1,994 7,768
Allowance for doubtful accounts	67	2,007
Gain on sale of property, plant and equipment	(219)	2,007
Financial result, net	1,527	1,862
Statutory employee profit sharing, provisions and other items	250	(401)
Subtotal	13,021	6,173
Movements in working capital Increase in trade receivables and other assets	(7.744)	(2,583)
(Increase) decrease in inventories	(7,744) $(2,865)$	763
Increase in trade and other accounts payable	5.604	2,570
Income taxes paid	(1,425)	(1,478)
Net cash flows generated from operating activities	6,591	5,445
Cash flows from investing activities		
Interest collected	265	72
Cash flows in acquisition of property, plant and equipment	(1,304)	(3,873)
Cash flows in acquisition of intangible assets Cash flows in business acquisition, net of cash acquired	(19) (7,120)	(11)
Investment in joint ventures and associates	(1,210)	(19)
Derivative financial instruments	(1,=10)	(17)
Loans collected from related parties	194	15
Notes receivable	(1,124)	(600)
Collection of notes	17	15
Restricted cash		(739)
Net cash flows used in investing activities	(10,301)	(5,157)
Cash flows from financing activities	( 220	11 644
Proceeds from debt Payments of debt	6,220 (4,600)	11,644 (3,324)
Interest paid	(1,420)	(3,324) (851)
Dividends paid by Alpek, S. A. B. de C. V.	(1,120)	(2,667)
Dividends paid to non-controlling interest	(521)	(485)
Sale of shares	39	1
Loan payments to related parties	(1)	(1)
Net cash flows (used in) generated from financing activities	(283)	4,317
Net (decrease) increase in cash and cash equivalents	(3,993)	4,605
Effect of changes in exchange rates	(503) 8,795	(113) 2,935
Cash and cash equivalents at the beginning of the year		
Cash and cash equivalents at the end of the period	\$ 4,299	\$ 7,427

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