

Monterrey, Mexico. July 18, 2018 - Alpek, S.A.B. de C.V. (BMV: ALPEK)

Alpek reports 2Q18 EBITDA of U.S. \$239 million

Selected Financial Information

(U.S. \$ Millions)

				(%) 2Q	18 vs.			
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Total Volume (ktons)	1,151	1,016	1,038	13	11	2,167	2,024	7
Polyester	912	787	807	16	13	1,699	1,566	8
Plastics & Chemicals	239	229	231	4	3	468	458	2
Consolidated Revenues	1,759	1,532	1,306	15	35	3,291	2,598	27
Polyester	1,320	1,109	930	19	42	2,429	1,846	32
Plastics & Chemicals	439	423	375	4	17	862	752	15
Consolidated EBITDA	239	181	82	32	191	420	240	75
Polyester	162	111	33	45	393	274	120	127
Plastics & Chemicals	78	69	49	13	60	148	119	24
Profit Attributable to Controlling Interest	142	82	25	73	474	224	112	101
CAPEX and Acquisitions	471	56	65	741	621	527	142	272
Net Debt	1,637	1,270	1,058	29	55			
Net Debt/LTM EBITDA ⁽¹⁾	2.9	3.1	2.0					
Interest Coverage ⁽¹⁾	5.9	4.8	8.0					
(1) Times: Last 12 months								

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Operating & Financial Highlights (2Q18)

Alpek	 All-time high consolidated quarterly EBITDA driven by better-than-expected results in both business segments Completed the Suape/Citepe acquisition; Alpek took control of operations on May 1, 2018 Ongoing process to finalize the sale of two cogeneration power plants in Mexico
Polyester	 2Q18 Polyester EBITDA of U.S. \$162 million, including a U.S. \$17 million non-cash inventory gain. Comparable 2Q18 Polyester EBITDA +219% yoy and +42% qoq Asian reference integrated PET margins near a record high quarterly average in 2Q18 Stable M&G Mexico PET operations supported by Alpek
Plastics & Chemicals (P&C)	 2Q18 P&C EBITDA of U.S. \$78 million, including a U.S. \$3 million non-cash inventory gain. Comparable 2Q18 P&C EBITDA +41% yoy and +10 qoq P&C results driven by better-than-expected polypropylene (PP) margins

This release contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, results could vary from those set forth in this release. The report presents unaudited financial information based on International Financial Reporting Standards (IFRS). Figures are stated in nominal Mexican pesos (\$) and in current U.S. Dollars (U.S. \$), as indicated. Where applicable, peso amounts were translated into U.S. Dollars using the average exchange rate of the months during which operations were recorded. Financial ratios are calculated in U.S. Dollars. Due to the rounding up of figures, small differences may occur when calculating percent changes from one period to the other.



Message from the CEO

Second quarter 2018 Consolidated EBITDA was U.S. \$239 million, up 191% year-on-year and 32% quarter-onquarter as global reference polyester margins continued to expand after 1Q18 amid a better-than-expected oil and feedstock price environment. 2Q18 results also reflect the consolidation of PetroquímicaSuape and Citepe ("Suape/Citepe") as of May 1, 2018.

This was the fourth consecutive quarter that oil prices posted sequential improvement. The average price of Brent crude oil was U.S. \$75 per barrel in 2Q18, up 11% quarter-on-quarter and U.S. \$18 per barrel higher than Alpek's 2018 Guidance. Thus, the U.S. reference paraxylene ("Px") and propylene ("PGP") contract prices increased 5% and 26% from March to June, respectively. Higher feedstock prices resulted in a U.S. \$20 million non-cash inventory gain during the second quarter and a U.S. \$36 million gain year-to-date.

2Q18 Polyester segment EBITDA was U.S. \$162 million, including a U.S. \$17 million non-cash inventory gain plus a U.S. \$3 million one-time profit from the sale of unused land in Mexico and U.S. \$3 million in non-recurring legal fees/expenses. Adjusting for these three items, 2Q18 Comparable Polyester EBITDA was U.S. \$144 million, up 219% and 42% when compared with 2Q17 and 1Q18, respectively. The strong recovery in global polyester margins and positive EBITDA from Suape/Citepe contributed to EBITDA growth.

Also, M&G Mexico maintained normalized PET production levels supported by Alpek through secured financing while a definitive restructuring plan is presented. Alpek's priorities in M&G Mexico's restructuring process are: i) maximizing the recovery of its claims and ii) maintaining PTA supply to the restructured entity.

As announced in 1Q18, a newly formed joint venture between Alpek, Indorama and Far Eastern, presented the winning bid to acquire the Corpus Christi project and other related assets from M&G USA. The process to obtain the required approvals from governmental authorities is underway.

A noteworthy U.S. polyester industry development in 2Q18 was the announcement of affirmative preliminary determinations in the PET antidumping duty investigations conducted by the U.S. Department of Commerce (USDOC). As a result, cash deposits are now required for PET imports from Brazil, Indonesia, Korea, Pakistan and Taiwan based on preliminary rates that range from 8% to 227%. Final determinations from the USDOC and the U.S. International Trade Commission (USITC) are expected before year-end.

The Plastics & Chemicals (P&C) segment also posted EBITDA growth in 2Q18. Adjusting for a U.S. \$3 million non-cash inventory gain, Comparable P&C EBITDA was U.S. \$75 million, up 41% when compared with 2Q17 and 10% higher than 1Q18, driven mainly by better-than-expected polypropylene business performance.

Capex totaled U.S. \$471 million as Alpek completed the Suape/Citepe acquisition for a total amount of U.S. \$435 million, subject to post-closing adjustments. 2Q18 Capex also includes investment in the 350 MW Altamira cogeneration power plant's construction which reached 95% completion.

Moreover, the process to finalize the sale of the Cosoleacaque and Altamira cogeneration power plants advanced after 1Q18. It is important to note that Mexican power tariffs increased consistently in 2Q18 as the regulator's implementation of its new tariff methodology moved forward.





Alpek maintained a solid financial position after the Suape/Citepe acquisition. At the close of 2Q18, Net Debt totaled U.S. \$1.637 billion and Net Debt to EBITDA was 2.9 times or 2.4 times when adjusted for the U.S. -\$113 million M&G A/R provision that affected EBITDA in 3Q17. Credit metrics improved quarter-on-quarter. Moreover, EBITDA growth and the potential sale of the two cogeneration power plants in Mexico are supportive for further deleverage during the second half of the year.

Year-to-date results exceeded Alpek's estimates. Comparable consolidated EBITDA as of June 30, 2018 was U.S. \$105 million above Guidance driven mainly by the Polyester segment, which benefited from a strong recovery in global reference margins, normalized operations at M&G Mexico and the consolidation of the Suape/Citepe acquisition, among others. We maintain a positive outlook for the remainder of the year. An updated 2018 Consolidated Guidance will be announced tomorrow, based on an average Brent crude oil price of U.S. \$71. Other relevant assumptions include a lower reference Asian integrated PET margin versus 2Q18, the unplanned shutdown at our PTA plant in Altamira and a positive EBITDA contribution from Suape/Citepe.





Results by Business Segment

Polyester

(Purified Terephthalic Acid (PTA), Polyethylene Terephthalate (PET), Polyester fibers – 73% of Alpek's Net Sales)

Alpek's second quarter 2018 Polyester revenues were up 42% year-on-year and 19% quarter-on-quarter driven by a combination of higher volume and average prices. Average 2Q18 Polyester prices were up 26% when compared with 2Q17 and increased 3% versus 1Q18, reflecting the rise in feedstock prices such as paraxylene (Px).

2Q18 Polyester volume was 912 Ktons, including 84 Ktons from Suape/Citepe. Adjusting for the volume from the acquired entities in Brazil, Polyester was up 3% and 5% when compared with 2Q17 and 1Q18, respectively. Robust demand amid a rising feedstock price environment contributed to Polyester volume growth. Year-to-date Polyester volume was 8% higher than the first half of 2017; up 3% when adjusted for Suape/Citepe.

Second quarter 2018 segment EBITDA was U.S. \$162 million, including a U.S. \$17 million non-cash inventory gain plus a U.S. \$3 million one-time profit from the sale of unused land in Mexico (~20 acres) and U.S. \$3 million in non-recurring legal fees/expenses. Adjusting for these three items, Comparable 2Q18 Polyester EBITDA was U.S. \$144 million, up 219% and 42% when compared to 2Q17 and 1Q18, respectively, driven by the strong recovery in global polyester margins and a positive EBITDA contribution from Suape/Citepe, among others. The Asian reference integrated PET margin expanded close to a record high quarterly average in 2Q18.

Plastics & Chemicals (P&C)

(Polypropylene (PP), Expandable Polystyrene (EPS), Caprolactam (CPL), Other products – 27% of Alpek's Net Sales)

2Q18 P&C revenue increased 17% year-on-year and 4% quarter-on-quarter as a result of higher average prices and volume. Average second quarter 2018 P&C prices were up 13% when compared with 2Q17 and flat versus 1Q18, reflecting feedstock prices such as propylene and styrene.

Second quarter 2018 P&C volume was 3% higher than 2Q17 largely due to the EPS capacity expansion that was completed in 3Q17. In addition, 2Q18 P&C volume increased 4% versus 1Q18 driven mainly by PP. Year-to-date P&C volume was up 2% as EPS volume growth was partially offset by other products.

Segment EBITDA was U.S. \$78 million in 2Q18, including a U.S. \$3 million non-cash inventory gain. Adjusting for inventory gains, Comparable 2Q18 P&C EBITDA was up 41% and 10% when compared with 2Q17 and 1Q18, respectively. Year-to-date Comparable P&C EBITDA increased 24% versus the first half of 2017 driven mainly by better-than-expected polypropylene margins, reflecting a tight PP supply/demand balance and a favorable propylene mix.





Consolidated Financial Results

Net Sales: Net Sales for the second quarter totaled U.S. \$1.759 billion, including U.S. \$100 million from Suape/Citepe. Adjusting for the acquired entities in Brazil, Net Sales were up 27% year-on-year and 8% quarter-on-quarter, due to higher average consolidated prices and volume. Adjusted average 2Q18 consolidated prices were 24% higher than 2Q17 and increased 3% versus 1Q18, driven mainly by feedstock price movements. Moreover, adjusted 2Q18 consolidated volume was up 3% and 5% when compared with 2Q17 and 1Q18, respectively, supported by growth in both business segments. Accumulated net sales as of June 30, 2018 totaled U.S. \$3.291 billion, 27% higher than the same period last year; up 23% when adjusted for Suape/Citepe.

EBITDA: 2Q18 EBITDA was U.S. \$239 million, including a net gain of U.S. \$21 million from the following three nonoperating items: i) a U.S. \$20 million non-cash inventory gain, ii) a U.S. \$3 million one-time profit from the sale of unused land in Mexico and iii) U.S. \$3 million in non-recurring legal fees/expenses. Adjusting for these items, Comparable Consolidated EBITDA was U.S. \$218 million, U.S. \$170 million and U.S. \$99 million in 2Q18, 1Q18 and 2Q17 respectively. 2Q18 Comparable Consolidated EBITDA benefited from a strong recovery in global polyester margins, a positive Suape/Citepe EBITDA contribution and robust polypropylene margins, among others. Accumulated EBITDA as of June 30, 2018 was U.S. \$420 million and accumulated Comparable Consolidated EBITDA totaled U.S. \$389 million.

Profit (Loss) Attributable to Controlling Interest: Profit Attributable to Controlling Interest for the second quarter of 2018 was U.S. \$142 million, compared to U.S. \$25 million and U.S. \$82 million in 2Q17 and 1Q18, respectively. 2Q18 Profit Attributable to Controlling Interest increased versus 2Q17 and 1Q18 mainly driven by higher operating income. Accumulated Profit Attributable to Controlling Interest as of June 30, 2018 was U.S. \$224 million, up 101% when compared to the same period in 2017.

Capital Expenditures and Acquisitions (Capex): 2Q18 Capex was U.S. \$471 million, including the Suape/Citepe acquisition for a total amount of U.S. \$435 million, subject to post-closing adjustments. The largest organic investment year-to-date is the 350 MW Altamira cogeneration power plant's construction which reached 95% completion in 2Q18. Accumulated Capex as of June 30, 2018 totaled U.S. \$527 million, up 272% when compared to the same period in 2017.

Net Debt: Consolidated Net Debt as of June 30, 2018 was U.S. \$1.637 billion, up 55% and 29% versus 2Q17 and 1Q18, respectively. On an absolute basis, Net Debt increased U.S. \$375 million year-to-date as the U.S. \$435 million investment in the Suape/Citepe acquisition was partially offset by better-than-expected EBITDA. As of June 30, 2018, Gross Debt was U.S. \$1.860 billion and Cash totaled U.S. \$223 million. Financial ratios at the close of 2Q18 were: Net Debt to EBITDA of 2.9 times and Interest Coverage of 5.9 times. Adjusting for the U.S. -\$113 million M&G A/R provision, Net Debt to EBITDA was 2.4 times and Interest Coverage was 7.1 times.





Appendix A - Tables

TABLE 1 VOLUME (KTONS)

				(%) 2Q	18 vs.			
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Total Volume	1,151	1,016	1,038	13	11	2,167	2,024	7
Polyester	912	787	807	16	13	1,699	1,566	8
Plastics and Chemicals	239	229	231	4	3	468	458	2

TABLE 2 | PRICE CHANGES (%)

	(%) 20	18 vs.	YTD18 vs.		
_	1Q18	2Q17	YTD17		
Polyester					
Avg. Ps. Prices	6	31	19		
Avg. U.S. \$ Prices	3	26	21		
Plastics and Chemicals					
Avg. Ps. Prices	3	18	10		
Avg. U.S. \$ Prices	-	13	12		
Total					
Avg. Ps. Prices	5	27	16		
Avg. U.S. \$ Prices	1	22	18		

TABLE 3 INCOME STATEMENT (U.S. \$ Millions)

		(%) 2Q18 vs.						
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Total Revenues	1,759	1,532	1,306	15	35	3,291	2,598	27
Gross Profit	266	203	85	31	213	468	256	83
Operating expenses and others	(64)	(59)	(36)	(8)	(78)	(123)	(84)	(46)
Operating income	202	144	49	41	313	346	172	101
Financial cost, net	(10)	(5)	(6)	(110)	(67)	(15)	11	(243)
Share of losses of associates	-	-	-	96	88	-	-	(84)
Income Tax	(33)	(35)	(5)	6	(606)	(69)	(39)	(78)
Consolidated net income	159	103	38	54	318	261	144	82
Controlling Interest	142	82	25	73	474	224	112	101





TABLE 4 | REVENUES

				(%) 2Q:	18 vs.			
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Total Revenues								
Ps. Millions	34,143	28,746	24,275	19	41	62,888	50,614	24
U.S. \$ Millions	1,759	1,532	1,306	15	35	3,291	2,598	27
Domestic Revenues								
Ps. Millions	10,425	9,061	9,098	15	15	19,485	18,730	4
U.S. \$ Millions	538	483	489	11	10	1,021	962	6
Foreign Revenues								
Ps. Millions	23,718	19,685	15,176	20	56	43,403	31,884	36
U.S. \$ Millions	1,222	1,049	816	16	50	2,271	1,636	39
Foreign / Total (%)	69	68	63			69	63	

TABLE 5 | OPERATING INCOME AND EBITDA

				(%) 2Q	18 vs.			
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Operating Income								
Ps. Millions	3,933	2,695	904	46	335	6,628	3,439	93
U.S. \$ Millions	202	144	49	41	313	346	172	101
EBITDA								
Ps. Millions	4,662	3,391	1,524	37	206	8,053	4,765	69
U.S. \$ Millions	239	181	82	32	191	420	240	75

TABLE 6 COMPARABLE EBITDA

			(%) 2Q18 vs.				
2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
4,662	3,391	1,524	37	206	8,053	4,765	69
239	181	82	32	191	420	240	75
(414)	(196)	318	(111)	(237)	(610)	(232)	(164)
(21)	(10)	17	(102)	(232)	(31)	(10)	(229)
4,247	3,195	1,841	33	131	7,443	4,532	64
218	170	99	28	120	389	230	69
	4,662 239 (414) (21) 4,247	4,662 3,391 239 181 (414) (196) (21) (10) 4,247 3,195	4,662 3,391 1,524 239 181 82 (414) (196) 318 (21) (10) 17 4,247 3,195 1,841	2Q18 1Q18 2Q17 1Q18 4,662 3,391 1,524 37 239 181 82 32 (414) (196) 318 (111) (21) (10) 17 (102) 4,247 3,195 1,841 33	2Q18 1Q18 2Q17 1Q18 2Q17 4,662 3,391 1,524 37 206 239 181 82 32 191 (414) (196) 318 (111) (237) (21) (10) 17 (102) (232) 4,247 3,195 1,841 33 131	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 4,662 3,391 1,524 37 206 8,053 239 181 82 32 191 420 (414) (196) 318 (111) (237) (610) (21) (10) 17 (102) (232) (31) 4,247 3,195 1,841 33 131 7,443	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 YTD17 4,662 3,391 1,524 37 206 8,053 4,765 239 181 82 32 191 420 240 (414) (196) 318 (111) (237) (610) (232) (21) (10) 17 (102) (232) (31) (10) 4,247 3,195 1,841 33 131 7,443 4,532

*Adjustments: Inventory and non-operating, one-time (gains) losses





				(%) 2Q18 vs.				
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Financial Expenses	(28)	(23)	(19)	(23)	(54)	(52)	(36)	(43)
Financial Income	4	6	3	(28)	37	10	7	48
Net Financial Expenses	(24)	(17)	(15)	(40)	(57)	(42)	(29)	(41)
Fx Gains (Losses)	14	13	9	12	51	27	40	(34)
Financial Cost, Net	(10)	(5)	(6)	(110)	(67)	(15)	11	(243)

TABLE 8 NET INCOME (U.S. \$ Millions)

				(%)2Q18 vs.				
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Consolidated Net Income	159	103	38	54	318	261	144	82
Non-Controlling Interest	17	21	13	(20)	26	37	32	16
Controlling Interest	142	82	25	73	474	224	112	101
Earnings per Share (U.S. Dollars)	0.07	0.04	0.01	73	474	0.11	0.05	101
Avg. Outstanding Shares (Millions)*	2,117	2,117	2,117			2,117	2,117	

* The same number of equivalent shares are considered in the periods presented

TABLE 9 CASH FLOW (U.S. \$ Millions)

				(%) 2Q18 vs.				
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
EBITDA	239	181	82	32	191	420	240	75
Net Working Capital & Others	(66)	(85)	156	22	(142)	(150)	91	(264)
Capital Expenditures & Acq.	(471)	(56)	(65)	(741)	(621)	(527)	(142)	(272)
Financial Expenses	(26)	(22)	(17)	(18)	(59)	(49)	(33)	(49)
Income tax	(33)	(7)	(33)	(346)	(1)	(41)	(60)	32
Dividends	(28)	-	(9)	(100)	(222)	(28)	(97)	71
Payment affiliated companies	10	-	1	100	1,415	11	1	1,330
Other Sources / Uses	8	(18)	3	143	184	(10)	(17)	42
Decrease (Increase) in Net Debt	(367)	(7)	118	(4,940)	(412)	(375)	(16)	(2,268)



Clalpek



TABLE 10 | STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS (U.S. \$ Millions)

				(%) 1Q	18 vs.
_	2Q18	1Q18	2Q17	1Q18	2Q17
Assets					
Cash and cash equivalents	223	440	188	(49)	19
Trade accounts receivable	773	694	577	11	34
Inventories	1,036	893	732	16	41
Other current assets	279	275	276	1	1
Total current assets	2,311	2,302	1,773	-	30
Investment in associates and others	80	69	29	17	174
Property, plant and equipment, net	2,480	2,108	2,088	18	19
Goodwill and intangible assets, net	198	203	574	(2)	(66)
Other non-current assets	454	307	234	48	94
Total assets	5,522	4,989	4,698	11	18
Liabilities & stockholders' equity					
Debt	305	361	236	(15)	29
Suppliers	1,038	979	763	6	36
Other current liabilities	250	230	186	9	34
Total current liabilities	1,593	1,570	1,184	1	35
Debt (include debt issuance cost)	1,550	1,343	1,004	15	54
Employees' benefits	54	54	61	-	(11)
Other long term liabilities	635	297	371	114	71
Total liabilities	3,832	3,264	2,620	17	46
Total stockholders' equity	1,691	1,725	2,079	(2)	(19)
Total liabilities & stockholders' equity	5,522	4,989	4,698	11	18
Net Debt	1,637	1,270	1,058	29	55
Net Debt/EBITDA*	2.9	3.1	2.0		
Interest Coverage*	5.9	4.8	8.0		
* Times: last 12 months					

* Times: last 12 months







Polyester

TABLE 11 | REVENUES

			(%) 2Q 1	L8 vs.			
2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
25,615	20,811	17,303	23	48	46,426	35,972	29
1,320	1,109	930	19	42	2,429	1,846	32
5 <i>,</i> 039	4,223	4,652	19	8	9,262	9,658	(4)
260	225	250	16	4	485	496	(2)
20,576	16,588	12,651	24	63	37,164	26,315	41
1,060	884	680	20	56	1,944	1,351	44
80	80	73			80	73	
	25,615 1,320 5,039 260 20,576 1,060	25,615 20,811 1,320 1,109 5,039 4,223 260 225 20,576 16,588 1,060 884	25,61520,81117,3031,3201,1099301,3201,1099305,0394,2234,65226022525020,57616,58812,6511,060884680	2Q18 1Q18 2Q17 1Q18 25,615 20,811 17,303 23 1,320 1,109 930 19 5,039 4,223 4,652 19 260 225 250 16 20,576 16,588 12,651 24 1,060 884 680 20	25,615 20,811 17,303 23 48 1,320 1,109 930 19 42 5,039 4,223 4,652 19 8 260 225 250 16 4 20,576 16,588 12,651 24 63 1,060 884 680 20 56	2Q181Q182Q171Q182Q17YTD1825,61520,81117,303234846,4261,3201,10993019422,4295,0394,2234,6521989,26226022525016448520,57616,58812,651246337,1641,06088468020561,944	2Q181Q182Q171Q182Q17YTD18YTD1725,61520,81117,303234846,42635,9721,3201,10993019422,4291,8465,0394,2234,6521989,2629,65826022525016448549620,57616,58812,651246337,16426,3151,06088468020561,9441,351

TABLE 12 OPERATING INCOME AND EBITDA

-			(%) 2Q18 vs.				
2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
2,566	1,538	118	67	2,079	4,105	1,371	199
132	82	7	61	1,920	214	67	217
3,159	2,091	607	51	420	5,250	2,402	119
162	111	33	45	393	274	120	127
	2,566 132 3,159	2,566 1,538 132 82 3,159 2,091	2,566 1,538 118 132 82 7 3,159 2,091 607	2Q18 1Q18 2Q17 1Q18 2,566 1,538 118 67 132 82 7 61 3,159 2,091 607 51	2Q18 1Q18 2Q17 1Q18 2Q17 2,566 1,538 118 67 2,079 132 82 7 61 1,920 3,159 2,091 607 51 420	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 2,566 1,538 118 67 2,079 4,105 132 82 7 61 1,920 214 3,159 2,091 607 51 420 5,250	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 YTD17 2,566 1,538 118 67 2,079 4,105 1,371 132 82 7 61 1,920 214 67 3,159 2,091 607 51 420 5,250 2,402

TABLE 13 COMPARABLE EBITDA

			(%) ZQ.	(%) 2Q18 vs.			
2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
						-	
3,159	2,091	607	51	420	5,250	2,402	119
162	111	33	45	393	274	120	127
(350)	(185)	234	(89)	(259)	(536)	(162)	(234)
(18)	(10)	12	(83)	(256)	(28)	(7)	(328)
2,809	1,905	841	47	234	4,714	2,240	110
144	102	45	42	219	246	114	116
	3,159 162 (350) (18) 2,809 144	3,159 2,091 162 111 (350) (185) (18) (10) 2,809 1,905 144 102	3,159 2,091 607 162 111 33 (350) (185) 234 (18) (10) 12 2,809 1,905 841 144 102 45	3,159 2,091 607 51 162 111 33 45 (350) (185) 234 (89) (18) (10) 12 (83) 2,809 1,905 841 47 144 102 45 42	3,159 2,091 607 51 420 162 111 33 45 393 (350) (185) 234 (89) (259) (18) (10) 12 (83) (256) 2,809 1,905 841 47 234 144 102 45 42 219	3,159 2,091 607 51 420 5,250 162 111 33 45 393 274 (350) (185) 234 (89) (259) (536) (18) (10) 12 (83) (256) (28) 2,809 1,905 841 47 234 4,714 144 102 45 42 219 246	3,159 2,091 607 51 420 5,250 2,402 162 111 33 45 393 274 120 (350) (185) 234 (89) (259) (536) (162) (18) (10) 12 (83) (256) (28) (7) 2,809 1,905 841 47 234 4,714 2,240

*Adjustments: Inventory and non-operating, one-time (gains) losses





Plastics & Chemicals

TABLE 14 | REVENUES

			(%) 2Q:	18 vs.			
2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
8,522	7,934	6,972	7	22	16,456	14,642	12
439	423	375	4	17	862	752	15
5,385	4,838	4,447	11	21	10,223	9,073	13
278	258	239	8	16	535	466	15
3,136	3,096	2,525	1	24	6,233	5,569	12
162	165	136	(2)	19	327	285	15
37	39	36			38	38	
	8,522 439 5,385 278 3,136 162	8,522 7,934 439 423 5,385 4,838 278 258 3,136 3,096 162 165	8,522 7,934 6,972 439 423 375 5,385 4,838 4,447 278 258 239 3,136 3,096 2,525 162 165 136	2Q18 1Q18 2Q17 1Q18 8,522 7,934 6,972 7 439 423 375 4 5,385 4,838 4,447 11 278 258 239 8 3,136 3,096 2,525 1 162 165 136 (2)	8,522 7,934 6,972 7 22 439 423 375 4 17 5,385 4,838 4,447 11 21 278 258 239 8 16 3,136 3,096 2,525 1 24 162 165 136 (2) 19	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 8,522 7,934 6,972 7 22 16,456 439 423 375 4 17 862 5,385 4,838 4,447 11 21 10,223 278 258 239 8 16 535 3,136 3,096 2,525 1 24 6,233 162 165 136 (2) 19 327	2Q18 1Q18 2Q17 1Q18 2Q17 YTD18 YTD17 8,522 7,934 6,972 7 22 16,456 14,642 439 423 375 4 17 862 752 5,385 4,838 4,447 11 21 10,223 9,073 278 258 239 8 16 535 466 3,136 3,096 2,525 1 24 6,233 5,569 162 165 136 (2) 19 327 285

TABLE 15 OPERATING INCOME AND EBITDA

				(%) 2Q18 vs.				
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
Operating Income								
Ps. Millions	1,390	1,158	780	20	78	2,548	2,062	24
U.S. \$ Millions	71	62	42	16	70	133	104	28
EBITDA								
Ps. Millions	1,526	1,302	910	17	68	2,828	2,357	20
U.S. \$ Millions	78	69	49	13	60	148	119	24

TABLE 16 | COMPARABLE EBITDA

				(%)2Q 1	L8 vs.			
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	Ch.%
EBITDA								
Ps. Millions	1,526	1,302	910	17	68	2,828	2,357	20
U.S. \$ Millions	78	69	49	13	60	148	119	24
Adjustments*								
Ps. Millions	(64)	(11)	84	(508)	(177)	(75)	(71)	(6)
U.S. \$ Millions	(3)	(1)	5	(468)	(166)	(4)	(3)	(16)
Comparable EBITDA								
Ps. Millions	1,462	1,291	994	13	47	2,753	2,286	20
U.S. \$ Millions	75	69	54	10	41	144	116	24





Appendix B – Financial Statements

ALPEK, S.A.B. DE C.V. and Subsidiaries

STATEMENT OF FINANCIAL POSITION

Information in Millions of Mexican Pesos

				(%) Jun 18 vs.		
	Jun 18	Mar 18	Jun 17	Mar 18	Jun 17	
ASSETS						
CURRENT ASSETS:						
Cash and cash equivalents	4,426	7,354	2,675	(40)	65	
Restricted cash	3	710	691	(100)	(100)	
Trade accounts receivable	15,358	12,740	10,325	21	49	
Other accounts and notes receivable	4,133	3,798	3,703	9	12	
Inventories	20,570	16,374	13,105	26	57	
Other current assets	1,407	1,247	1,231	13	14	
Total current assets	45,897	42,223	31,730	9	45	
Investment in associates and others	1,593	1,263	524	26	204	
Property, plant and equipment, net	49,254	38,670	37,375	27	32	
Goodwill and intangible assets, net	3,933	3,719	10,276	6	(62)	
Other non-current assets	9,013	5,639	4,181	60	116	
Total assets	109,690	91,514	84,086	20	30	
	109,090	91,514	84,080	20	50	
LIABILITIES AND STOCKHOLDER'S EQUITY						
CURRENT LIABILITIES:				(2)		
Debt	6,058	6,621	4,218	(9)	44	
Suppliers	20,624	17,961	13,651	15	51	
Other current liabilities	4,960	4,212	3,323	18	49	
Total current liabilities	31,642	28,794	21,192	10	49	
NON-CURRENT LIABILITIES:						
Debt (include debt issuance cost)	30,788	24,639	17,973	25	71	
Deferred income taxes	4,639	4,142	5,022	12	(8)	
Other non-current liabilities	7,969	1,310	1,609	508	395	
Employees' benefits	1,069	992	1,089	8	(2)	
Total liabilities	76,107	59,877	46,885	27	62	
STOCKHOLDERS' EQUITY:						
Controlling interest:						
Capital stock	6,052	6,050	6,048	0	0	
Share premium	9,071	9,071	9,071	-	-	
Contributed capital	15,123	15,121	15,119	0	0	
Earned surplus	13,508	11,719	17,916	15	(25)	
Total controlling interest	28,631	26,840	33,035	7	(13)	
Non-controlling interest	4,952	4,797	4,166	3	19	
Total stockholders' equity	33,583	31,637	37,201	6	(10)	
Total liabilities and stockholders' equity	109,690	91,514	84,086	20	30	





ALPEK, S.A.B. DE C.V. and Subsidiaries

STATEMENT OF INCOME

Information in Millions of Mexican Pesos

	2Q18 vs.(%)							YTD18 vs. (%)
	2Q18	1Q18	2Q17	1Q18	2Q17	YTD18	YTD17	YTD17
Revenues	34,143	28,746	24,275	19	41	62,888	50,614	24
Domestic	10,425	9,061	9,098	15	15	19,485	18,730	4
Export	23,718	19,685	15,177	20	56	43,403	31,884	36
Cost of sales	(28,966)	(24,943)	(22,698)	(16)	(28)	(53,909)	(45,524)	(18)
Gross profit	5,177	3,803	1,577	36	228	8,979	5,090	76
Operating expenses and others	(1,244)	(1,108)	(673)	(12)	(85)	(2,351)	(1,651)	(42)
Operating income	3,933	2,695	904	46	335	6,628	3,439	93
Financial result, net	(217)	(84)	(119)	(158)	(82)	(300)	198	(252)
Share of losses of associates	-	(9)	(3)	95	83	(9)	(5)	(82)
Equity in income of associates and joint ventures	3,716	2,602	782	43	375	6,319	3,632	74
Income taxes	(640)	(664)	(89)	4	(619)	(1,305)	(782)	(67)
Consolidated net income	3,076	1,938	693	59	344	5,014	2,850	76
Profit attributable to Controlling interest	2,752	1,550	451	78	510	4,302	2,221	94
Profit attributable to Non-controlling interest	324	388	242	(16)	34	712	629	13

