

Alpek reports 4Q16 EBITDA of U.S. \$133 million

Selected Financial Information

(U.S. \$ Millions)

	4Q16	3Q16	4Q15	(% 4Q16 vs.)		2016	2015	Ch.%
				3Q16	4Q15			
Total Volume (ktons)	970	998	967	(3)	-	3,938	3,937	-
Polyester	749	757	733	(1)	2	3,004	3,015	-
Plastics & Chemicals	221	241	235	(8)	(6)	934	922	1
Consolidated Revenues	1,183	1,236	1,219	(4)	(3)	4,838	5,284	(8)
Polyester	851	885	884	(4)	(4)	3,444	3,840	(10)
Plastics & Chemicals	332	351	335	(5)	(1)	1,394	1,444	(3)
Consolidated EBITDA	133	157	143	(15)	(7)	669	630	6
Polyester	82	83	70	(1)	17	349	344	2
Plastics & Chemicals	52	73	72	(28)	(28)	322	284	14
Profit Attributable to Controlling Interest	28	50	29	(45)	(4)	198	175	13
CAPEX and Acquisitions	75	128	168	(41)	(55)	345	317	9
Net Debt	1,042	915	722	14	44			
Net Debt/LTM EBITDA ⁽¹⁾	1.6	1.3	1.1					
Interest Coverage ⁽¹⁾	10.5	10.8	10.7					

(1) Times: Last 12 months

Operating & Financial Highlights (4Q16)

Alpek	<ul style="list-style-type: none"> 4Q16 Consolidated EBITDA of U.S. \$133 million, including a U.S. \$16 million non-cash inventory gain 2016 Consolidated EBITDA of U.S. \$669 million, including a U.S. \$24 million non-cash inventory gain and U.S. \$8 million non-operating gains Solid balance sheet: 1.6x Net Debt / LTM EBITDA and 10.5x Interest Coverage
Polyester	<ul style="list-style-type: none"> 4Q16 EBITDA of U.S. \$82 million, including a U.S. \$16 million non-cash inventory gain 2016 EBITDA of U.S. \$349 million, including a U.S. \$12 million non-cash inventory gain and a U.S. \$6 million insurance claim cash gain 4Q16 results negatively impacted by Hurricane Matthew force majeure and the integration of Selenis Canada Inc.
Plastics & Chemicals (P&C)	<ul style="list-style-type: none"> 4Q16 EBITDA of U.S. \$52 million and U.S. \$322 million in 2016. Full-year EBITDA includes a U.S. \$12 million non-cash inventory gain and a U.S. \$2 million non-operating gain Polypropylene margins decreased as expected vs. 3Q16, and remain above historical levels Record 2016 EBITDA in polypropylene and expandable polystyrene businesses

This release contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, results could vary from those set forth in this release. The report presents unaudited financial information based on International Financial Reporting Standards (IFRS). Figures are stated in nominal Mexican pesos (\$) and in current U.S. Dollars (U.S. \$), as indicated. Where applicable, peso amounts were translated into U.S. Dollars using the average exchange rate of the months during which operations were recorded. Financial ratios are calculated in U.S. Dollars. Due to the rounding up of figures, small differences may occur when calculating percent changes from one period to the other.

Message from the CEO

Alpek's 2016 Consolidated EBITDA was U.S. \$669 million, up 6% versus 2015 driven by record Plastics & Chemicals (P&C) segment performance. However, this was below our revised U.S. \$700 million EBITDA guidance due to lower-than-expected Polyester results amid a volatile oil price environment and extraordinary events such as Hurricane Matthew in 4Q16.

Oil prices fluctuated between a minimum of U.S. \$31/bbl in January and a maximum of U.S. \$54/bbl in December. Despite the recent rally driven by the OPEC agreement, the average price of Brent crude oil went down from U.S. \$53/bbl in 2015 to U.S. \$44/bbl in 2016. Similarly, the U.S. paraxylene (Px) contract price posted its highest 2016 level in December, but its annual average was 12% lower year-over-year.

Feedstock price movements during 4Q16 resulted in a U.S. \$16 million non-cash inventory gain for Polyester. 2016 Consolidated EBITDA includes a U.S. \$24 million non-cash inventory gain, comprised of a U.S. \$12 million gain in Polyester and a U.S. \$12 million gain in P&C.

Polyester segment EBITDA was U.S. \$82 million in 4Q16 and U.S. \$349 million in 2016. Adjusting for non-cash inventory gains and the U.S. \$6 million cash gain from the insurance claim reported in 3Q16, Comparable Polyester EBITDA was U.S. \$66 million in 4Q16 and U.S. \$331 million in 2016, down 29% and 13% versus 2015 respectively. The Polyester segment posted its lowest quarterly Comparable EBITDA in 4Q16 as supply chain disruptions caused by Hurricane Matthew in North and South Carolina led Alpek to issue a force majeure on its U.S. PET resin products between October 10th and November 1st. In addition, 4Q16 was the first quarter of turnaround work at Selenis Canada Inc. which generated a Comparable EBITDA loss of U.S. \$3 million.

Nevertheless, positive Polyester segment events during the year included final affirmative determinations in the U.S. PET trade cases, the startup of the multiyear monoethylene glycol (MEG) supply agreement with Huntsman, and the agreement signed with Petrobras to acquire its polyester operations in Brazil. Moreover, per industry experts, 2016 was the first year since 2010 in which PTA demand expansion exceeded capacity growth in China; a situation that is supportive for gradual recovery in global polyester margins.

P&C segment EBITDA was U.S. \$52 million in 4Q16 and a record U.S. \$322 million in 2016. Adjusting for non-cash inventory gains and the U.S. \$2 million non-cash gain from acquired EPS assets reported in 1Q16, Comparable P&C EBITDA was U.S. \$52 million in 4Q16 and U.S. \$308 million in 2016, down 28% and up 13% versus 2015 respectively. Both polypropylene (PP) and expandable polystyrene (EPS) posted their lowest quarterly Comparable EBITDA in 4Q16 as margins decreased in line with expectations and PP volume was negatively impacted by a planned maintenance shutdown together with a downward propylene price trend.

On the investment front, Capex was U.S. \$75 million in 4Q16 and U.S. \$345 million in 2016, making this the third consecutive year in which Alpek has invested more than U.S. \$300 million focused on strategic projects. This year's major investments included the final payment associated to the Corpus Christi PTA/PET facility and the 350 MW power cogeneration facility in Altamira, Mexico.

As of year-end 2016, Net Debt was U.S. \$1.042 billion, U.S. \$320 million more than 2015, following the ongoing investment in strategic projects; most of which are scheduled to begin operating in 2017 and 2018. Financial ratios remain at healthy levels of 1.6 times Net Debt to EBITDA and 10.5 times Interest Coverage.

We maintain a cautious view as we anticipate margin pressure in several of our products during 2017, particularly PP. We also expect further volatility in global financial markets. In this context, financial discipline becomes increasingly important, and Alpek finds a solid ground in: i) its long-term, fixed interest debt that protects it against interest rate hikes; ii) dollar-denominated cash flows that mitigate risks from foreign exchange rate fluctuations; and, iii) geographical diversification that reduces country-specific risk.

Results by Business Segment

Polyester

(Purified Terephthalic Acid (PTA), Polyethylene Terephthalate (PET), Polyester fibers – 71% of Alpek's Net Sales)

Fourth quarter 2016 Polyester revenue was down 4% year-over-year and quarter-on-quarter, mainly as a result of lower prices. Average 4Q16 Polyester prices decreased 6% and 3% when compared to 4Q15 and 3Q16 respectively. For the full year 2016, revenues were down 10% versus 2015, due to a 10% decrease in average price, reflecting a 16% year-over-year drop in the average Brent oil price and a 12% decrease in the average U.S. Px contract price.

4Q16 Polyester volume was up 2% when compared to 4Q15 and down 1% versus 3Q16. 2016 Polyester volume was flat year-over-year. Weak U.S. polyester fiber demand was offset by modest volume growth in other polyester products amid a volatile feedstock price environment.

Fourth quarter 2016 segment EBITDA was U.S. \$82 million, including a U.S. \$16 million non-cash inventory gain. Adjusting for the inventory gain, Comparable 4Q16 Polyester EBITDA decreased 29% year-over-year and 22% quarter-on-quarter. For the full year 2016, Polyester EBITDA was U.S. \$349 million, including a U.S. \$12 million non-cash inventory gain plus a U.S. \$6 million cash gain from the insurance claim reported in 3Q16. Comparable 2016 Polyester EBITDA decreased 13% versus 2015 mainly due to: i) a lower oil and feedstock price environment; ii) the force majeure caused by Hurricane Matthew in 4Q16; and, iii) weak polyester fiber demand.

Plastics & Chemicals (P&C)

(Polypropylene (PP), Expandable Polystyrene (EPS), Caprolactam (CPL), Other products – 29% of Alpek's Net Sales)

4Q16 P&C revenue was down 1% year-over-year and 5% quarter-on-quarter, as higher average prices were more than offset by lower volume. For the full year 2016, P&C revenues were down 3% versus 2015 as a result of a 5% decrease in average prices that was partially offset by a 1% volume increase.

Fourth quarter 2016 P&C volume was down 6% and 8% when compared to 4Q15 and 3Q16 respectively, as PP volume was negatively impacted by a planned maintenance shutdown together with a weak propylene price environment October thru December. 2016 P&C volume increased 1% year-over-year, posting growth in PP and EPS.

4Q16 P&C EBITDA totaled U.S. \$52 million, down 28% year-over-year and quarter-on-quarter, mainly due to lower PP and EPS margins. For the full year 2016, P&C EBITDA reached a record U.S. \$322 million, including a U.S. \$12 million non-cash inventory gain and the U.S. \$2 million non-cash gain from acquired EPS assets reported in 1Q16. Comparable 2016 P&C EBITDA increased 13% driven by record annual PP and EPS EBITDA. Strong margins, supported by lower feedstock costs and solid demand, contributed to this year's better-than-expected PP and EPS performance.

Consolidated Financial Results

Net Sales: Net Sales for the fourth quarter totaled U.S. \$1.2 billion, down 3% year-over-year and 4% quarter-on-quarter, mainly due to lower average consolidated prices. Average 4Q16 consolidated prices decreased 3% and 2% when compared with 4Q15 and 3Q16 respectively, despite the year-end rally in oil prices. Accumulated net sales as of December 31, 2016 were U.S. \$4.8 billion, 8% below the same period in 2015 as a result of flat consolidated Volume and an 8% decrease in average consolidated prices. Average 2016 prices were down 10% and 5% year-over-year at the Polyester and P&C segments respectively, reflecting this year's weak oil and feedstock price environment.

EBITDA: 4Q16 EBITDA was U.S. \$133 million, down 7% when compared to 4Q15 and 15% lower than 3Q16. This quarter's Consolidated EBITDA includes a U.S. \$16 million non-cash inventory gain. Adjusting for the inventory gain, comparable Consolidated EBITDA was U.S. \$117 million, U.S. \$152 million and U.S. \$166 million in 4Q16, 3Q16 and 4Q15, respectively. Comparable Consolidated EBITDA decreased 30% year-over-year and 23% quarter-on-quarter as the Hurricane Matthew force majeure weighed on the Polyester segment and margin reduction continued in the P&C segment's PP and EPS businesses. Accumulated EBITDA as of December 31, 2016 was U.S. \$669 million and accumulated comparable Consolidated EBITDA totaled U.S. \$637 million, up 6% and down 3% versus 2015 respectively. The P&C segment's 13% year-over-year increase in comparable EBITDA was more than offset by the 13% decrease in Polyester.

Profit (Loss) Attributable to Controlling Interest: Profit Attributable to Controlling Interest for the fourth quarter of 2016 was U.S. \$28 million, compared to U.S. \$29 million and U.S. \$50 million in 4Q15 and 3Q16 respectively. 4Q16 Profit decreased versus 3Q16 due to a combination of lower Operating Income and higher non-cash Fx Losses that were recognized due to the recent depreciation of the Mexican Peso. For the full year, Profit Attributable to Controlling Interest totaled U.S. \$198 million, up 13% when compared to 2015, driven mainly by higher Operating Income.

Capital Expenditures and Acquisitions (Capex): 4Q16 Capex was U.S. \$75 million, compared to U.S. \$168 million and U.S. \$128 million in 4Q15 and 3Q16 respectively. Year-to-date Capex of U.S. \$345 million is 9% higher than 2015 as a result of the ongoing investment in strategic projects. The majority of these funds were invested in the Corpus Christi PTA/PET facility, the 350 MW power cogeneration plant in Altamira and the MEG tolling agreement with Huntsman. Other projects such as the EPS capacity expansion in Altamira and the construction of two propylene spheres advanced as planned. 2016 Capex also included two acquisitions: the 20 thousand ton per year EPS plant in Concon, Chile and the controlling stake in Selenis Canada Inc. which operates a 144 thousand ton per year PET facility in Canada.

Net Debt: Consolidated Net Debt as of December 31, 2016 was U.S. \$1.042 billion, up 44% year-over-year and 14% quarter-on-quarter. On an absolute basis, Net Debt increased U.S. \$320 million during 2016 mainly driven by the aforementioned investment in strategic projects. Gross Debt as of December 31, 2016 was U.S. \$1.184 billion, up 7% and 3% when compared to 4Q15 and 3Q16 respectively. Year-end Cash and Cash equivalents balance was U.S. \$142 million. Financial ratios as of December 31, 2016 were: Net Debt to LTM EBITDA of 1.6 times and Interest Coverage of 10.5 times.

Appendix A - Tables

TABLE 1 | VOLUME (KTONS)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Total Volume	970	998	967	(3)	-	3,938	3,937	-
Polyester	749	757	733	(1)	2	3,004	3,015	-
Plastics and Chemicals	221	241	235	(8)	(6)	934	922	1

TABLE 2 | PRICE CHANGES (%)

	(%) 4Q16 vs.		2016 vs. 2015
	3Q16	4Q15	
Polyester			
Avg. Ps. Prices	3	11	6
Avg. U.S. \$ Prices	(3)	(6)	(10)
Plastics and Chemicals			
Avg. Ps. Prices	9	24	12
Avg. U.S. \$ Prices	3	5	(5)
Total			
Avg. Ps. Prices	4	14	8
Avg. U.S. \$ Prices	(2)	(3)	(8)

TABLE 3 | INCOME STATEMENT (U.S. \$ Millions)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Total Revenues	1,183	1,236	1,219	(4)	(3)	4,838	5,284	(8)
Gross Profit	142	164	162	(14)	(13)	714	666	7
Operating expenses and others	(44)	(42)	(62)	(4)	29	(182)	(186)	2
Operating income	98	122	100	(20)	(3)	532	481	11
Financial cost, net	(36)	(28)	(37)	(28)	3	(133)	(116)	(15)
Share of losses of associates	-	-	-	-	-	-	(1)	88
Income Tax	(29)	(30)	(20)	1	(45)	(126)	(130)	2
Consolidated net income	33	65	43	(49)	(24)	272	233	17
Controlling Interest	28	50	29	(45)	(4)	198	175	13

TABLE 4 | REVENUES

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Total Revenues								
Ps. Millions	23,428	23,132	20,411	1	15	90,192	83,590	8
U.S. \$ Millions	1,183	1,236	1,219	(4)	(3)	4,838	5,284	(8)
Domestic Revenues								
Ps. Millions	8,491	8,407	7,512	1	13	33,625	30,764	9
U.S. \$ Millions	429	449	449	(4)	(4)	1,806	1,946	(7)
Foreign Revenues								
Ps. Millions	14,937	14,724	12,899	1	16	56,567	52,827	7
U.S. \$ Millions	754	787	770	(4)	(2)	3,032	3,338	(9)
Foreign / Total (%)	64	64	63			63	63	

TABLE 5 | OPERATING INCOME AND EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Operating Income								
Ps. Millions	1,944	2,292	1,681	(15)	16	9,863	7,590	30
U.S. \$ Millions	98	122	100	(20)	(3)	532	481	11
EBITDA								
Ps. Millions	2,647	2,938	2,393	(10)	11	12,425	9,974	25
U.S. \$ Millions	133	157	143	(15)	(7)	669	630	6

TABLE 6 | COMPARABLE EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
EBITDA								
Ps. Millions	2,647	2,938	2,393	(10)	11	12,425	9,974	25
U.S. \$ Millions	133	157	143	(15)	(7)	669	630	6
Adjustments*								
Ps. Millions	(327)	(89)	395	(268)	(183)	(622)	428	(245)
U.S. \$ Millions	(16)	(4)	24	(261)	(169)	(32)	24	(235)
Comparable EBITDA								
Ps. Millions	2,320	2,849	2,788	(19)	(17)	11,803	10,402	13
U.S. \$ Millions	117	152	166	(23)	(30)	637	654	(3)

*Adjustments: Inventory and non-operating, one-time (gains) losses

TABLE 7 | FINANCIAL COST, NET (U.S. \$ Millions)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Financial Expenses	(17)	(19)	(19)	12	13	(76)	(74)	(2)
Financial Income	4	3	5	55	(12)	15	15	(2)
Net Financial Expenses	(13)	(16)	(15)	23	14	(61)	(59)	(4)
Fx Gains (Losses)	(23)	(11)	(22)	(103)	(4)	(72)	(57)	(26)
Financial Cost, Net	(36)	(28)	(37)	(28)	3	(133)	(116)	(15)

TABLE 8 | NET INCOME (U.S \$ Millions)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Consolidated Net Income	33	65	43	(49)	(24)	272	233	17
Non-Controlling Interest	5	15	14	(65)	(63)	75	58	28
Controlling Interest	28	50	29	(45)	(4)	198	175	13
Earnings per Share (U.S. Dollars)	0.01	0.02	0.01	(45)	(4)	0.09	0.08	13
Avg. Outstanding Shares (Millions)*	2,117	2,118	2,118			2,117	2,118	

*For comparability are considered the same number of equivalent shares in the periods presented.

TABLE 9 | CASH FLOW (U.S. \$ Millions)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
EBITDA	133	157	143	(15)	(7)	669	630	6
Net Working Capital & Others	(84)	37	12	(328)	(806)	(183)	5	(3,931)
Capital Expenditures & Acq.	(75)	(128)	(168)	41	55	(345)	(317)	(9)
Financial Expenses	(16)	(18)	(17)	11	2	(58)	(75)	23
Income tax	(22)	(23)	(14)	2	(62)	(164)	(54)	(201)
Dividends	(20)	-	(10)	(100)	(102)	(225)	(160)	(41)
Payment affiliated companies	8	(4)	-	297	4,292	68	(2)	3,596
Other Sources / Uses	(50)	(25)	(13)	(104)	(298)	(83)	(34)	(141)
Decrease (Increase) in Net Debt	(127)	(4)	(66)	(2,767)	(93)	(320)	(7)	(4,380)

TABLE 10 | STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS (U.S. \$ Millions)

	4Q16	3Q16	4Q15	(%) 4Q16 vs.	
				3Q16	4Q15
Assets					
Cash and cash equivalents	142	240	387	(41)	(63)
Trade accounts receivable	542	555	476	(2)	14
Inventories	719	694	702	4	2
Other current assets	254	308	333	(18)	(24)
Total current assets	1,656	1,796	1,898	(8)	(13)
Investment in associates and others	28	44	23	(37)	21
Property, plant and equipment, net	1,970	1,872	1,820	5	8
Goodwill and intangible assets, net	575	590	512	(3)	12
Other non-current assets	200	128	99	56	102
Total assets	4,428	4,430	4,353	-	2
Liabilities & stockholders' equity					
Current debt	135	97	39	39	242
Suppliers	636	624	553	2	15
Other current liabilities	168	206	275	(19)	(39)
Total current liabilities	939	927	868	1	8
Long term debt	1,043	1,051	1,062	(1)	(2)
Employees' benefits	59	67	64	(11)	(8)
Other long term liabilities	367	354	354	4	4
Total liabilities	2,409	2,400	2,348	-	3
Total stockholders' equity	2,019	2,031	2,005	(1)	1
Total liabilities & stockholders' equity	4,428	4,430	4,353	-	2
Net Debt	1,042	915	722	14	44
Net Debt/EBITDA*	1.6	1.3	1.1		
Interest Coverage*	10.5	10.8	10.7		

* Times: last 12 months.

Polyester

TABLE 11 | REVENUES

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Total Revenues								
P.s. Millions	16,862	16,559	14,806	2	14	64,241	60,770	6
U.S. \$ Millions	851	885	884	(4)	(4)	3,444	3,840	(10)
Domestic Revenues								
P.s. Millions	4,473	4,418	3,942	1	13	17,092	15,631	9
U.S. \$ Millions	226	236	235	(4)	(4)	917	986	(7)
Foreign Revenues								
P.s. Millions	12,389	12,141	10,864	2	14	47,149	45,139	4
U.S. \$ Millions	625	649	649	(4)	(4)	2,528	2,853	(11)
Foreign / Total (%)	73	73	73			73	74	

TABLE 12 | OPERATING INCOME AND EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
Operating Income								
P.s. Millions	1,078	1,052	643	2	67	4,487	3,582	25
U.S. \$ Millions	54	56	38	(4)	40	241	228	5
EBITDA								
P.s. Millions	1,640	1,563	1,182	5	39	6,514	5,419	20
U.S. \$ Millions	82	83	70	(1)	17	349	344	2

TABLE 13 | COMPARABLE EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch. %
				3Q16	4Q15			
EBITDA								
P.s. Millions	1,640	1,563	1,182	5	39	6,514	5,419	20
U.S. \$ Millions	82	83	70	(1)	17	349	344	2
Adjustments*								
P.s. Millions	(327)	26	387	(1,374)	(185)	(370)	592	(162)
U.S. \$ Millions	(16)	2	23	(1,126)	(170)	(18)	35	(153)
Comparable EBITDA								
P.s. Millions	1,313	1,589	1,568	(17)	(16)	6,145	6,011	2
U.S. \$ Millions	66	85	94	(22)	(29)	331	378	(13)

*Adjustments: Inventory and non-operating, one-time (gains) losses

Plastics & Chemicals

TABLE 14 | REVENUES

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch.%
				3Q16	4Q15			
Total Revenues								
Ps. Millions	6,566	6,573	5,605	(0)	17	25,951	22,821	14
U.S. \$ Millions	332	351	335	(5)	(1)	1,394	1,444	(3)
Domestic Revenues								
Ps. Millions	4,018	3,990	3,570	1	13	16,533	15,133	9
U.S. \$ Millions	203	213	213	(5)	(5)	890	960	(7)
Foreign Revenues								
Ps. Millions	2,548	2,583	2,034	(1)	25	9,418	7,688	23
U.S. \$ Millions	129	138	122	(7)	6	505	484	4
Foreign / Total (%)	39	39	36			36	34	

TABLE 15 | OPERATING INCOME AND EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch.%
				3Q16	4Q15			
Operating Income								
Ps. Millions	898	1,234	1,040	(27)	(14)	5,413	3,961	37
U.S. \$ Millions	45	66	62	(31)	(27)	293	249	18
EBITDA								
Ps. Millions	1,039	1,369	1,214	(24)	(14)	5,948	4,508	32
U.S. \$ Millions	52	73	72	(28)	(28)	322	284	14

TABLE 16 | COMPARABLE EBITDA

	4Q16	3Q16	4Q15	(%) 4Q16 vs.		2016	2015	Ch.%
				3Q16	4Q15			
EBITDA								
Ps. Millions	1,039	1,369	1,214	(24)	(14)	5,948	4,508	32
U.S. \$ Millions	52	73	72	(28)	(28)	322	284	14
Adjustments*								
Ps. Millions	-	(114)	8	100	(95)	(253)	(164)	(54)
U.S. \$ Millions	-	(6)	1	100	(96)	(14)	(11)	(25)
Comparable EBITDA								
Ps. Millions	1,039	1,254	1,222	(17)	(15)	5,695	4,344	31
U.S. \$ Millions	52	67	73	(22)	(28)	308	273	13

*Adjustments: Inventory and non-operating, one-time (gains) losses

Appendix B – Financial Statements

ALPEK, S.A.B. DE C.V. and Subsidiaries

STATEMENT OF FINANCIAL POSITION

Information in Millions of Mexican Pesos

	Dec 16	Sep 16	Dec 15	(% Dec 16 vs.)	
				Sep 16	Dec 15
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	2,935	4,674	6,650	(37)	(56)
Trade accounts receivable	11,191	10,820	8,196	3	37
Other accounts and notes receivable	3,626	3,601	2,234	1	62
Inventories	14,853	13,536	12,086	10	23
Other current assets	1,616	2,400	3,498	(33)	(54)
Total current assets	34,221	35,031	32,664	(2)	5
Investment in associates and others	575	855	397	(33)	45
Property, plant and equipment, net	40,699	36,511	31,322	11	30
Goodwill and intangible assets, net	11,875	11,497	8,812	3	35
Other non-current assets	4,130	2,501	1,699	65	143
Total assets	91,500	86,395	74,894	6	22
LIABILITIES AND STOCKHOLDER'S EQUITY					
CURRENT LIABILITIES:					
Debt	2,787	1,893	678	47	311
Suppliers	13,151	12,165	9,521	8	38
Other current liabilities	3,469	4,021	4,729	(14)	(27)
Total current liabilities	19,407	18,079	14,928	7	30
NON-CURRENT LIABILITIES:					
Debt (include debt issuance cost)	21,551	20,503	18,276	5	18
Deferred income taxes	5,883	5,327	4,707	10	25
Other liabilities	1,710	1,585	1,376	8	24
Employees' benefits	1,227	1,303	1,108	(6)	11
Total liabilities	49,778	46,797	40,395	6	23
STOCKHOLDERS' EQUITY:					
Controlling interest:					
Capital stock	6,048	6,050	6,052	(0)	(0)
Share premium	9,071	9,071	9,071	-	-
Contributed capital	15,119	15,121	15,123	(0)	(0)
Earned surplus	21,954	19,843	14,831	11	48
Total controlling interest	37,073	34,964	29,954	6	24
Non-controlling interest	4,649	4,634	4,545	0	2
Total stockholders' equity	41,722	39,598	34,499	5	21
Total liabilities and stockholders' equity	91,500	86,395	74,894	6	22

ALPEK, S.A.B. DE C.V. and Subsidiaries

STATEMENT OF INCOME

Information in Millions of Mexican Pesos

	4Q16	3Q16	4Q15	4Q16 vs. (%)		2016	2015	2016 vs. (%)
				3Q16	4Q15			2015
Revenues	23,428	23,131	20,410	1	15	90,192	83,590	8
Domestic	8,491	8,408	7,512	1	13	33,625	30,764	9
Export	14,937	14,723	12,898	1	16	56,567	52,826	7
Cost of sales	(20,615)	(20,050)	(17,693)	(3)	(17)	(76,943)	(73,029)	(5)
Gross profit	2,813	3,081	2,717	(9)	4	13,249	10,561	25
Operating expenses and others	(869)	(790)	(1,036)	(10)	16	(3,386)	(2,971)	(14)
Operating income	1,944	2,291	1,681	(15)	16	9,863	7,590	30
Financial cost, net	(719)	(526)	(625)	(37)	(15)	(2,509)	(1,862)	(35)
Share of losses of associates	2	-	(4)	956	157	(3)	(23)	86
Profit (loss) before income tax	1,227	1,765	1,052	(30)	17	7,351	5,705	29
Income tax	(582)	(555)	(337)	(5)	(73)	(2,358)	(2,040)	(16)
Consolidated net income	645	1,210	715	(47)	(10)	4,993	3,665	36
Profit attributable to Controlling interest	544	932	478	(42)	14	3,625	2,749	32
Profit attributable to Non-controlling interest	101	278	237	(64)	(57)	1,368	916	49